



Dairygold
FOOD INGREDIENTS



The natural source of quality



Dairy Essentials

- » Caseinates and Proteينات
- » Rennet Casein
- » Blends
- » Whole and Skim Milk Powders
- » Butter - Salted, Unsalted and Lactic
- » Butter Milk Powder
- » Infant Nutrition "90% Demineralised Whey Powder"



Cheese Solutions

- » Cheddar Cheeses
- » Speciality, Hard and Semi-hard Cheeses
- » Grated/Sliced/Diced/Crumbed Cheese
- » Soft Cheese/PSC
- » Cheese Powders/Dairy Powders and Flavours
- » Processed Cheese



Consumer Foods

- » The Imokilly Cheese Company Ltd
- » Irish Land



www.dairygoldfoodingredients.com

Dairygold Food Ingredients is a wholly owned subsidiary of Dairygold Co-operative Society Ltd

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Mission Statement

Ireland's leading farmer owned Dairy and Agri Co-Operative that delivers sustainable global solutions.

Dairygold Co-Operative Society Limited is Ireland's largest farmer owned dairy business and the country's second largest dairy processor.

Located in Munster, in the heart of Ireland's most green and fertile milk production region, Dairygold processes c.960 million litres of milk annually (18% of the Irish Milk pool) from its 3,000 milk suppliers. Our competitive grass based production model places us at the forefront of dairy farming efficiency allowing us to compete with the very best internationally.

The Society headquarters are located in Mitchelstown, Co. Cork. Dairygold has manufacturing facilities in Ireland, the UK and France, with sales operations in Germany and Spain. Dairygold currently employs over 1,100 people and generates a turnover of c.€750 million from its worldwide sales.

Business Unit Structure

Dairygold has three distinct business activities, **Dairy, Agri** and **Retail**.

Dairy Business

Dairygold Food Ingredients ("DFI"), the Society's dairy processing business is focused on three core areas, Dairy Essentials, Cheese Solutions and Consumer Foods. DFI manufactures and markets a growing and diverse range of dairy ingredients for use within the nutrition and convenience food sectors. Dairygold will continue to build its business through a consistent focus on quality, innovation, low cost manufacturing, and the development of higher value products to meet customer needs.

Agri Business

Our Agri Business is the Society's key interface with its milk suppliers and farmer customers. It is engaged in the supply of a wide range of agricultural inputs and providing support and advisory services to farmers. Its activities include grain assembly, milling, feed, fertiliser and farm input sales.

Retail Business

Dairygold operates a substantial retail business with a chain of 39 branded stores across the Munster region. These stores operate under the established Co-Op SuperStores and Co-Op Stores retail brands. The chain includes seven strategically located urban Co-Op SuperStores.



Dairygold Food Ingredients is a customer focused provider of Dairy products with particular emphasis on Dairy Essentials, Cheese Solutions and Consumer Foods.

Operations

DFI Ireland

DFI Ireland's world class processing facilities in Mitchelstown, Mallow and Mogeely produce Cheese and Dairy Essentials solutions. Over the past number of years DFI has invested in modernising its plant and operations. DFI's Dairy Essentials facility at Castlefarm, Mitchelstown has one of the largest Demineralised Whey manufacturing plants in Europe and is the foundation for its focus on the premium Baby Food market. DFI is a leading supplier to the Irish Infant Milk sector, which supplies 16% of the World's requirements. DFI's Cheese Solutions facility at Clonmel Road, Mitchelstown is one of the largest and efficient Cheddar Plants in Europe.

DFI UK

The UK operations in Crewe and Leeds have established DFI UK as a leading supplier of a range of Formatted and Soft Cheeses to the UK's Ready Meals and Food Manufacturing sectors. DFI UK is focussed on providing quality assured and value driven products and service to meet the specific needs of its customers in relation to flavour and functionality.

DFI France

DFI France, based near Nantes, produces client-specific ingredient processed cheeses together with a bespoke range of spray dried cheese powders, dairy powders and flavours. Innovation driven ingredients provide customers with effective solutions in meeting the requirements of modern consumer tastes and manufacturing functionality. The wide ranging product portfolio has an emphasis on flavour delivery and recipe functionality.

DFI Germany

Dairygold Deutschland GmbH, based in Mainz, operates a sales and distribution business with key products incorporating Cheese Solutions to Food Manufacturers and innovative speciality cheese concepts to Retailers and Food Service Operators. In addition the business sells our range of Dairy Essentials and Cheese Solutions across Central and Eastern Europe.

DFI Spain

DFI Spain, based in Barcelona, focuses on servicing the Spanish, Italian and North African markets, with specific emphasis on Cheese Solutions and Dairy Essentials.

Product Focus

Dairy Essentials

DFI is focussed on adding value to essential Dairy Ingredients by combining technical expertise and application insight. Our range of products includes whole, skim and butter milk powders, milk proteins, rennet casein in a variety of mesh sizes and formats, dispersible and soluble caseinates, butter (salted, unsalted and lactic) and a variety of whey products primarily 90% demineralised whey powder.

Cheese Solutions

DFI offers Food Manufacturers and Foodservice operators cheese ingredients which provide flavour, functionality and value. The product range includes cheddar, speciality (hard and semi-hard), formatted (grated, sliced and diced), soft and processed cheese and cheese powders.

Consumer Foods

DFI combines market knowledge and consumer insight to offer Retailers and Foodservice Operators category growth opportunities under the Imokilly Cheese Company and Irish Land brands.

Quality

DFI's manufacturing facilities operate in line with international standards providing quality assured products. Its cheese manufacturing facilities have BRC accreditation and its Irish cheese facilities also operate to internationally recognised I.S. EN ISO 9002 and HACCP standards. The Powder facilities operate to I.S. EN ISO 9002 and are in the process of achieving I.S. EN ISO: 22000. In addition DFI's laboratories are also accredited to international standards.

Innovation

In a competitive business environment, continuous innovation is crucial and DFI is continually developing novel technical solutions, through its R&D facilities, in order to provide our customers with a true point of difference.

Awards

- Gold medal at the World Championship Cheese contest – Mature Cheddar
- Two Gold medals at Nantwich, International Cheese Show 2011 – Mature Cheddar
- Two Gold stars at Great Taste Awards – Imokilly Regato PDO